



Elettra Sincrotrone Trieste

## **Elettra Sincrotrone Trieste: Industrial Liaison Office**

- Promote the Technology Transfer activities of Elettra Sincrotrone Trieste
- Scale/size: e.g. number of employees 5 resources
- Approx. annual income generated around 1million Euro/year
- Number of unique clients: around 100 companies since 2006
- Other KPIs...: Revenues



## Where are the bottlenecks? If any...

- Current challenges to your mission
  - Increase awareness of Elettra
  - Promote the use of FEL in the Industry
  - Find new ways to exploit business
- Typical problems and bottlenecks
  - Involve companies in recurrent activities
  - Only few techniques are used by companies



## Looking to the Future

- What are the future perspectives for your industry office? ERIC integration
- Trends? More consultancy activities
- Change in mission? ERIC?
- Where could joint European actions help? Clear rules