



MAX IV: Industry Office

- In a build-up phase to MAX IV
- 3 employees part-time (one full time position)
- Annual income: €100k
- Number of unique clients: 10 in 2012, 20 in 2013
- Partner in Science Link



Challenges and bottlenecks at MAX IV

- Challenges:
 - Informing new industry users of possibilities
 - Guaranteeing a fast process between initial contact and delivery of results.
- Bottlenecks and issues:
 - Overbooked beamlines
 - Lean beamline staff
 - Analysis bottleneck



Looking to the Future at MAX IV

- Will transition from old MAX-lab to new MAX IV
- Number of companies have increased, e.g. through Science Link, but may not increase further due to MAX IV build-up.
- European actions?
 - Beamline vouchers for companies
 - Support to hire extra beamline staff dedicated to industry problems, e.g. at beamlines most often used by industry
 - Network among European facilities to diversify the service